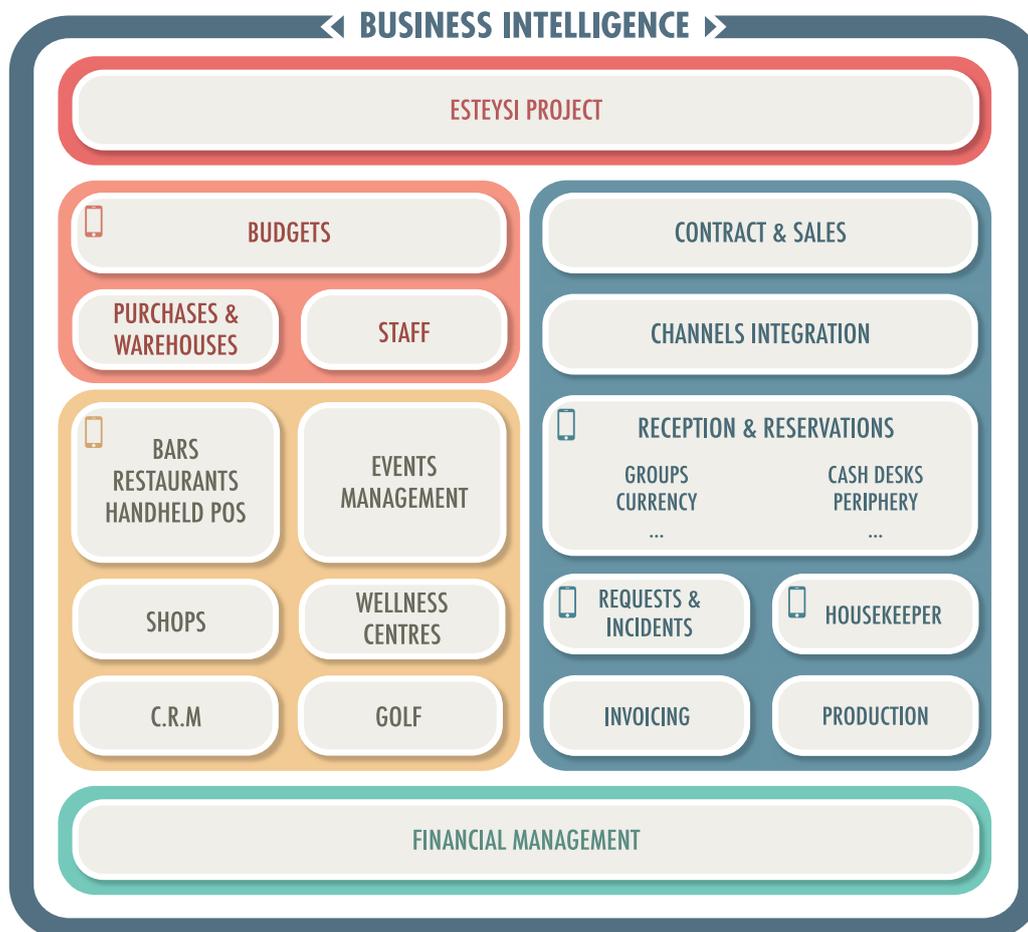


Avalon is an integrated professional management system of all functional areas included in holiday, city or mixed hotel chains that are made up of hotels or resorts located anywhere around the world.

Antfor has strategically positioned Avalon on the market as a robust hotel chain management system that not only boasts a vast capacity for growth, but also an outstanding reputation among its customers. In addition, this platform enables customers to achieve key objectives such as simplifying their systems maps, unifying applications and technologies, obtaining an information system that integrates the various functional areas on a worldwide scale and bringing together all the systems within their business group.

Avalon is not just 'another program'; instead it is the most promising sector solution for professional hotel chain management.

Functional diagram:



The product is unquestionably innovative not only in terms of its design and image, but also in the way it works, saving users both time and effort, as well as in the communication possibilities it offers with other platforms and tools that are required in this environment.

Avalon is a scalable and modular project yet one that has been developed to provide a single, integrated solution. The way the information is presented is tailored to meet the user's needs at all times, combining the use of Windows, web browser, tablet and smart phone screens, etc.

And with Avalon will enjoy full integration with Esteysi, the first standard APP. Essential to optimize the guest experience and get by the hotel or chain all analytical information automatically and efficiently.

Antfor creates products with its sights firmly set on the future. It has opted to use the Microsoft .NET platform as its technological base due to its clear adaptation to the standards that will undoubtedly shape the course of business computing in the coming decades. The key principle of Microsoft .NET is to shift the focus of IT from a world of applications and isolated devices to countless services that are connected and working together.

#### **Main competitive advantages:**

A single integrated product located in a single location that can be accessed thanks to an exhaustive system of access authorisations and restrictions by user and location.

Centralised database definition in accordance with ISO standards.

Ad-hoc data replication system developed exclusively by Antfor and optimised for hotel management.

Automatic and user-personalised emails containing reports and checks.

Multi-filters in all reports, checks and analyses. For each piece of information you can select not just one but all the values you wish in order to filter the data (hotels, room types, accommodation options, departments, etc.).

Analysis windows with configurable time periods, detailed data browsing, multi-filters, graph converters (up to 25 different types) and the possibility of itemising or consolidating the results, etc.

Touch screen terminals designed especially for each function: room racks, reception cash operations, bars, à la carte restaurants, spas, table reservations, room service, reservation racks, etc.

Detailed cost evaluation of items sold on the PSTs. Comparative analyses of real sales and warehouse consumption.

Avalon offers flexible and efficient warehouse and procurement management. The product and supplier processes include innovative and advanced features that enable you to obtain maximum profitability from your product usage, such as automatic warehouse allocation, optimised supplier searches, stock monitoring and control, authorisation flows and process centralisation.

Desktop alerts (similar to Outlook) based on SQL query programming. User control of the messages received.

Multi-purpose functions capable of meeting the needs of holiday and urban hotels as well as international complexes and resorts without the need for additional systems that mechanise specific modules.

Full Business Intelligence module for checking and managing all the information in a consolidated (chain) or detailed (individual hotel) format.

Option of integrating reservations with the market's leading channels and tour operators.

Document and photo scanner. Visual identification of guests at sales terminals.

Direct export to Excel from any table-type window. When exported, the data is fully formatted.

Integrated help with contextual web access. Centralised and constantly updated in Antfor's office.

### **Other major advantages on an international scale:**

Local taxation.

International commercialisation. Without the right kind of system, these operations can be extremely difficult to control. Some systems opt for solutions that are easy to implement in hotels yet which require more complex controls and closer monitoring from the central offices.

An efficient system should involve a minimal amount of user handling and have a minimum impact on standard processes.

Optimised international billing based on numerous prior experiences. Advanced billing review management incorporating a scanning and electronic filing system for associated vouchers.

Integration with the issuing of electronic invoices to tour operators.

Tools for invoice collection that improves debt control and reduces the average collection period.

Multi-currency and tax management. Total integration in Business Intelligence analyses, reports and modules.

Multi-currency options for payment and cashing up processes in bars and restaurants.

Real multi-currency till operations.

Inclusion of the system's own translation tool. Each user can select the language they wish to work in and save their preferences on the workdesk.

Translation of key documents into the customer's language such as invoices, including the translation of credit-charged items.

Graph rack to monitor table reservations in restaurants.

Full Guest Service management system including a specialised sales terminal for Room Service.



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